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### **Spain**

### **Canned Deciduous Fruit**

### **Annual**

### 2005

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### **Report Highlights:**

Spanish Marketing Year (MY) 2005/06 production of fresh deciduous fruit for canning will be up from MY 2004/05 levels enabling processors to process and export more fruit, when compared to last year's very low levels. The upcoming European Union (EU) fruit policy reform may reduce fruit production for processing, and ultimately, exports of canned deciduous fruit. (LR40PM8CM3SH2)

Includes PSD Changes: Yes Includes Trade Matrix: Yes Unscheduled Report Madrid [SP1] [SP]

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### **Executive Summary**

- Spanish canned peach exports during Marketing Year (MY) 2005/06 (June/May) will be up at some 60,000 metric tons (MT), from exceptionally low previous year levels (52,000 MT). Nevertheless, projected export levels will fall short of average levels of 66,000 MT during the MY 2001/02 to MY 2005/06. We expect that some 30 percent of the MY 2005/06 exports will be shipped into Saudi Arabia, U.S., Canada, South Korea and other non-EU destinations:
- Local canned pear exports during MY 2005/06 will be at some 13,000 MT (11,300 MT in MY 2004/05), due to a higher local fresh pear production. This level of exports also falls short of the average previous five-year level of 13,400 MT. We expect that some 17 percent of Spanish MY 2005/06 canned pear exports will be shipped into Japan, the U.S, Switzerland and other non-EU destinations;
- Spanish canned mixed fruit exports during MY 2005/06 will likely reach 9,500 MT (9,400 MT in 2004/05), slightly above the previous five-year average of 8,300 MT.
   Some 16 percent of total MY 2005/06 exports will be shipped into Algeria, Saudi Arabia, Kuwait and other third-country destinations.
- The canned fruit sector profits from the EU-subsidy regime. According to official data, over 95 percent of Spanish canned peach, and almost 100 percent of canned pear production is subsidized.
- The EU has plans to revise its fruit and vegetables policy, but producers have been successful delaying this revision. Our sources believe it may now be discussed during the second semester of 2006. If adopted along expected lines, the future fruit policy reform may lead to a reduction in local canned fruit production. The reform will tend to discourage fruit production on marginal areas, leading to a reduction in local processing fruit supply.
- We expect that a future EU fruit policy revision will imply introduction of similar principles to the ones introduced in the CAP reform negotiated in CY-2003 for most sectors. We can expect that producer subsidies will be at least partly decoupled and integrated in the Single Farm Payment.

### **Canned Peaches**

### **Production, Supply & Distribution Table**

| PSD Table            |          |          |          |          |            |             |
|----------------------|----------|----------|----------|----------|------------|-------------|
| Country              | Spain    |          |          |          |            |             |
| Commodity            | Peaches  | s, Canne | d        |          | (MT)(MT, N | let Weight) |
|                      | 2003 F   | Revised  | 2004 E   | stimate  | 2005 F     | orecast     |
|                      | USDA     | Post     | USDA     | Post     | USDA       | Post        |
|                      | Official | Estimate | Official | Estimate | Official   | Estimate    |
|                      | [Old]    | [New]    | [Old]    | [New]    | [Old]      | [New]       |
| Market Year Begin    | 06/2     | 2003     | 06/2004  |          | 06/2005    |             |
| Deliv. To Processors | 167,932  | 158,162  | 140,000  | 113,884  | 0          | 140,000     |
| Beginning Stocks     | 2,205    | 19,763   | 17,517   | 24,391   | 0          | 6,861       |
| Production           | 184,712  | 157,556  | 154,000  | 105,970  | 0          | 135,000     |
| Imports              | 4,600    | 3,994    | 6,000    | 4,500    | 0          | 4,000       |
| TOTAL SUPPLY         | 191,517  | 181,313  | 177,517  | 134,861  | 0          | 145,861     |
| Exports              | 102,000  | 80,213   | 95,000   | 52,000   | 0          | 60,000      |
| Domestic Consumption | 72,000   | 76,709   | 72,000   | 76,000   | 0          | 76,000      |
| Ending Stocks        | 17,517   | 24,391   | 10,517   | 6,861    | 0          | 9,861       |
| TOTAL DISTRIBUTION   | 191,517  | 181,313  | 177,517  | 134,861  | 0          | 145,861     |

### Production

# Spain: Canned Peach Production During MY 2003/04 (2003 Revised in Table above) (Units: Metric Tons)

|                        |         |               |                | (Office, IVIC |         |
|------------------------|---------|---------------|----------------|---------------|---------|
|                        |         | Raw Mater     | ial For Proces | ssing         |         |
|                        |         | With Contract |                | With no       | Total   |
|                        | With    | With no       | Total          | Contract      |         |
|                        | Subsidy | Subsidy       |                |               |         |
| Peach in Syrup         | 104,618 | 4,244         | 108,862        | 14            | 108,876 |
| Peach in Natural juice | 46,649  | 1,574         | 48,223         | 1,063         | 49,286  |
| TOTAL                  | 151,267 | 5,818         | 157,085        | 1,077         | 158,162 |
| For Mixtures           | 6,557   | 16            | 6,573          | 1             | 6,573   |
| TOTAL GENERAL          | 157,824 | 5,834         | 163,658        | 1,077         | 164,735 |
|                        |         | Processed End | d-Product, ne  | t weight      |         |
| Peach in Syrup         | 117,724 | 4,642         | 122,366        | 14            | 122,380 |
| Peach in Natural juice | 33,105  | 1,270         | 34,375         | 801           | 35,176  |
| TOTAL                  | 150,829 | 5,912         | 156,741        | 815           | 157,556 |
| For Mixtures           | 7,674   | 29            | 7,703          | -             | 7,703   |
| TOTAL GENERAL          | 158,503 | 5,941         | 164,444        | 815           | 165,259 |

Source: Spanish Guarantee agency (FEGA)

Spain: Canned Peach Production During MY 2004/05 (Units: Metric Tons)

|                        | Pi            | Processed Raw Material |         |  |  |  |
|------------------------|---------------|------------------------|---------|--|--|--|
|                        | With Contract | No Contract            | Total   |  |  |  |
| Peach in Syrup         | 63,753        | 819                    | 64,572  |  |  |  |
| Peach in Natural juice | 48,925        | 387                    | 49,312  |  |  |  |
| TOTAL                  | 112,678       | 1,206                  | 113,884 |  |  |  |
| For Mixtures           | 6,311         | -                      | 6,311   |  |  |  |
| TOTAL GENERAL          | 118,989       | 1,206                  | 120,195 |  |  |  |
|                        | Er            | nd-Product, net weigl  | ht      |  |  |  |
| Peach in Syrup         | 70,127        | 844                    | 70,971  |  |  |  |
| Peach in Natural juice | 34,692        | 307                    | 34,999  |  |  |  |
| TOTAL                  | 104,819       | 1,151                  | 105,970 |  |  |  |
| For Mixtures           | 5,411         | -                      | 5,411   |  |  |  |
| TOTAL GENERAL          | 110,230       | 1,151                  | 111,381 |  |  |  |

Source: Spanish Guarantee agency (FEGA)

Spain: Producer Data on Peach Delivery for Canning (\*) (Units: Metric Tons)

| MY 2003/04 |            |         | MY 2004/05 |            |         |
|------------|------------|---------|------------|------------|---------|
| With       | No Subsidy | Total   | With       | No Subsidy | Total   |
| Subsidy    |            |         | Subsidy    |            |         |
| 167,932    | 4,904      | 172,836 | 130,838    | 2,400      | 133,238 |

Source: FEGA. (\*) Includes peaches processed in other EU member states.

We indicated in the PSD Table the total amounts of fresh peaches used in canning, except for the amount used for mixing, which we included in the PSD for Canned Mixed Fruit.

The difference in total fruit delivery to the Spanish industry, and the total delivery data given by the producers derives from the fact that large quantities of local production are processed in other EU member states.

#### Trade

### General

**Spain: Canned Peach Imports** 

(Metric Tons, net weight\*/)

|             | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 |
|-------------|---------|---------|---------|---------|---------|
| Total       | 2,929   | 4,178   | 3,994   | 4,500   | 4,000   |
| From – U.S. | 0       | 0       | 0       | 0       | 0       |
| EU          | 2,518   | 3,728   | 3,422   | 3,900   | 3,500   |
| Other       | 411     | 450     | 572     | 600     | 500     |

Spain: Canned Peach Exports (Metric Tons, net weight\*/)

|         | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 |
|---------|---------|---------|---------|---------|---------|
| Total   | 62,813  | 74,844  | 80,213  | 52,000  | 60,000  |
| To U.S. | 7,820   | 3,509   | 985     | 800     | 900     |
| EU      | 38,106  | 52,209  | 68,418  | 36,400  | 42,000  |
| Other   | 16,886  | 19,127  | 10,810  | 14,800  | 17,100  |

Source: Global Trade Atlas (GTIA) up until 2003/04. FAS Office estimate for 2004/05 based on latest GTIA data, and forecast for 2005/06. \*/ Gross canned weight converted into net weight by application of a 0.83 conversion factor.

### **Trade Matrices**

### **Import Trade Matrix**

**Country** Spain **Commodity** Peaches, Canned

| commodity         | i caciics, cari | rica        |             |
|-------------------|-----------------|-------------|-------------|
| Time Period       | June/May        | Units:      | Metric Tons |
| Imports for:      | 2003            |             | 2004        |
| U.S.              | 0               | U.S.        | 0           |
| Others            |                 | Others      |             |
| Italy             | 2,032           | Italy       | 1,850       |
| Portugal          | 638             | Portugal    | 650         |
| Germany           | 280             | Germany     | 530         |
| Greece            | 168             | Greece      | 410         |
| France            | 154             | France      | 320         |
| Netherlands       | 82              | Netherlands | 100         |
| Other EU          | 68              | Other EU    | 40          |
| S. Africa         | 490             | S. Africa   | 430         |
|                   |                 | China       | 140         |
| Total for Others  | 3,912           |             | 4,470       |
| Others not Listed | 82              |             | 30          |
| Grand Total       | 3,994           | <b>-</b>    | 4,500       |

# **Export Trade Matrix**

**Country** Spain

**Commodity** Peaches, Canned

| Time Period       | June/May | Units:    | Metric Tons |
|-------------------|----------|-----------|-------------|
| Exports for:      | 2003     |           | 2004        |
| U.S.              | 985      | U.S.      | 800         |
| Others            |          | Others    |             |
| Germany           | 16,248   | Portugal  | 6,800       |
| France            | 14,495   | France    | 5,800       |
| U.K.              | 9,121    | Germany   | 5,800       |
| Portugal          | 7,472    | U.K.      | 5,000       |
| Italy             | 6,267    | Italy     | 3,000       |
| Belgium           | 3,077    | Belgium   | 2,000       |
| Other EU          | 11,738   | Other EU  | 8,000       |
| Mexico            | 2,533    | S. Arabia | 7,200       |
| Saudi Arabia      | 2,362    | Canada    | 800         |
| South Korea       | 1,204    | S. Korea  | 800         |
| Total for Others  | 74,517   |           | 45,200      |
| Others not Listed | 4,711    |           | 6,000       |
| Grand Total       | 80,213   |           | 52,000      |

Source: Global Trade Atlas (GTIA). All data was converted from raw into net weight by application of a 0.83 conversion factor.

### **Canned Pears**

### **Production, Supply & Distribution Table**

| PSD Table            |          |          |          |          |            |             |
|----------------------|----------|----------|----------|----------|------------|-------------|
| Country              | Spain    |          |          |          |            |             |
| Commodity            | Pears, C | Canned   |          |          | (MT)(MT, N | let Weight) |
|                      | 2003 R   | Revised  | 2004 E   | stimate  | 2005 F     | orecast     |
|                      | USDA     | Post     | USDA     | Post     | USDA       | Post        |
|                      | Official | Estimate | Official | Estimate | Official   | Estimate    |
|                      | [Old]    | [New]    | [Old]    | [New]    | [Old]      | [New]       |
| Market Year Begin    | 06/2     | 2003     | 06/2004  |          | 06/2005    |             |
| Deliv. To Processors | 45,753   | 29,347   | 36,500   | 22,296   | 0          | 26,000      |
| Beginning Stocks     | 11,306   | 5,498    | 18,031   | 8,835    | 0          | 8,024       |
| Production           | 49,370   | 26,055   | 39,385   | 19,589   | 0          | 22,900      |
| Imports              | 1,100    | 867      | 1,000    | 1,400    | 0          | 1,000       |
| TOTAL SUPPLY         | 61,776   | 32,420   | 58,416   | 29,824   | 0          | 31,924      |
| Exports              | 15,745   | 13,072   | 15,000   | 11,300   | 0          | 13,000      |
| Domestic Consumption | 28,000   | 10,513   | 29,000   | 10,500   | 0          | 10,500      |
| Ending Stocks        | 18,031   | 8,835    | 14,416   | 8,024    | 0          | 8,424       |
| TOTAL DISTRIBUTION   | 61,776   | 32,420   | 58,416   | 29,824   | 0          | 31,924      |

### **Production**

Spain: Pear Processing during MY 2003/04 (2003 Revised in Table above)
(William and Rock Pear)
Units: Metric Tons (M.T.)

| (William and Rock Fea | (William and Rock Pear) |                        |              |          |        |  |
|-----------------------|-------------------------|------------------------|--------------|----------|--------|--|
|                       |                         | Processed Raw Material |              |          |        |  |
|                       |                         | With Contract          | With no      | Total    |        |  |
|                       | With                    | With no                | Total        | Contract |        |  |
|                       | Subsidy                 | Subsidy                |              |          |        |  |
| Pear in Syrup         | 23,020                  | 146                    | 23,166       | 123      | 23,289 |  |
| Pear in Natural juice | 5,932                   | -                      | 5,932        | 126      | 6,058  |  |
| TOTAL                 | 28,952                  | 146                    | 29,098       | 249      | 29,347 |  |
| For Mixtures          | 7,254                   | -                      | 7,254        | -        | 7,254  |  |
| TOTAL GENERAL         | 36,206                  | 146                    | 36,352       | 249      | 36,601 |  |
|                       |                         | Process                | ed End-Produ | ıct      |        |  |
| Pear in Syrup         | 22,143                  | 154                    | 22,297       | 50       | 22,347 |  |
| Pear in Natural juice | 3,650                   | -                      | 3,650        | 58       | 3,708  |  |
| TOTAL                 | 25,793                  | 154                    | 25,947       | 108      | 26,055 |  |
| For Mixtures          | 7,472                   | -                      | 7,472        | -        | 7,472  |  |
| TOTAL GENERAL         | 33,265                  | 154                    | 33,419       | 108      | 33,527 |  |

Source: Spanish Guarantee agency (FEGA)

Spain: Pear Processing during MY 2004/05 (Williams and Rock Pear)

**Units: Metric Tons** 

|                       | P             | Processed Raw Material |        |  |  |
|-----------------------|---------------|------------------------|--------|--|--|
|                       | With Contract | No Contract            | Total  |  |  |
| Pear in Syrup         | 15,878        | 33                     | 15,911 |  |  |
| Pear in Natural juice | 6,385         | -                      | 6,385  |  |  |
| TOTAL                 | 22,263        | 33                     | 22,296 |  |  |
| For Mixtures          | 6,371         | -                      | 6,371  |  |  |
| TOTAL GENERAL         | 28,634        | 33                     | 28,667 |  |  |
|                       |               | End-Product            |        |  |  |
| Pear in Syrup         | 15,301        | 35                     | 15,336 |  |  |
| Pear in Natural juice | 4,253         | -                      | 4,253  |  |  |
| TOTAL                 | 19,554        | 35                     | 19,589 |  |  |
| For Mixtures          | 5,056         | -                      | 5,056  |  |  |
| TOTAL GENERAL         | 24,610        | 35                     | 24,645 |  |  |

Source: Spanish Guarantee agency (FEGA)

Spain: Total Williams and Rock Pears Delivered For Processing (\*) Units: M.T.

|         | MY 2003/04 |        | MY 2004/05 |            |        |
|---------|------------|--------|------------|------------|--------|
| With    | No Subsidy | Total  | With       | No Subsidy | Total  |
| Subsidy |            |        | Subsidy    |            |        |
| 45,753  | 126        | 45,879 | 34,204     | 483        | 34,687 |

Source: Producer organizations. (\*) Includes pears processed in other EU member states.

We indicated in the PSD Table the total amounts of fresh peaches used in canning, except for the amount used for mixing, which we included in the PSD for Canned Mixed Fruit.

The difference in total fruit delivery to the Spanish industry, and the total delivery data given by the producers derives from the fact that large quantities of local production are processed in other EU member states.

The Spanish Pear Contract Commission (COSEPER) reports that other than Spain, local pear growers sell processing pears into France, Italy and the Netherlands.

#### **Trade**

### General

Spain: Canned Pear Imports (Metric Tons, net weight\*)

| MY (June/May): | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 |
|----------------|---------|---------|---------|---------|---------|
| Total          | 388     | 769     | 867     | 1,400   | 1,000   |
| From U.S.      | 0       | 0       | 0       | 0       | 0       |
| EU             | 343     | 469     | 297     | 220     | 150     |
| Other          | 46      | 300     | 569     | 1,180   | 850     |

Source: Global Trade Atlas (GTIA) up until 2003/04. FAS Office estimate for 2004/05 based on latest GTIA data, and forecast for 2005/06. \*/ Gross canned weight converted into net weight by application of a 0.83 conversion factor.

Spain: Canned Pear Exports (Metric Tons, net weight\*)

| MY (June/May): | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 |
|----------------|---------|---------|---------|---------|---------|
| Total          | 17,206  | 12,526  | 13,072  | 11,300  | 13,000  |
| To U.S.        | 1,976   | 315     | 261     | 230     | 260     |
| EU             | 13,606  | 11,051  | 11,832  | 9,480   | 11,000  |
| Other          | 1,623   | 1,160   | 979     | 1,590   | 2,000   |

Source: Global Trade Atlas (GTIA) up until 2003/04. FAS Office estimate for 2004/05 based on latest GTIA data, and forecast for 2005/06. \*/ Gross canned weight converted into net weight by application of a 0.83 conversion factor.

### **Trade Matrices**

# Import Trade Matrix Country Spain

CommodityPears, CannedTime PeriodJune/MayUnits:Metric TonsImports for:20032004

| U.S.             | 0   | U.S.      | 0     |
|------------------|-----|-----------|-------|
| Others           |     | Others    |       |
| Germany          |     | Germany   | 150   |
| France           | 79  | Portugal  | 50    |
| Other EU         | 19  | Other EU  | 20    |
| China            | 455 | China     | 1,100 |
| S. Africa        | 113 | S. Africa | 50    |
|                  |     |           |       |
|                  |     |           |       |
|                  |     |           |       |
| Total for Others | 865 |           | 1,370 |

Others not Listed 2 30
Grand Total 867 1,400

# **Export Trade Matrix**

**Country** Spain

**Commodity** Pears, Canned

| Time Period       | June/May | Units:      | Metric Tons |
|-------------------|----------|-------------|-------------|
| Exports for:      | 2003     |             | 2004        |
| U.S.              | 261      | U.S.        | 230         |
| Others            |          | Others      |             |
| France            | 3,625    | France      | 3,400       |
| Germany           | 3,440    | Germany     | 2,450       |
| Italy             | 920      | U.K.        | 1,220       |
| U.K.              | 760      | Belgium     | 630         |
| Belgium           | 691      | Netherlands | 420         |
| Netherlands       | 536      | Denmark     | 420         |
| Denmark           | 476      | Austria     | 360         |
| Other EU          | 1,384    | Other EU    | 1,000       |
| Switzerland       | 116      | Japan       | 280         |
| Canada            | 95       | Switzerland | 130         |
| Total for Others  | 12,043   | _           | 10,310      |
| Others not Listed | 768      |             | 760         |
| Grand Total       | 13,072   | _           | 11,300      |

Source: Global Trade Atlas (GTIA). All data was converted from raw into net weight by application of a 0.83 conversion factor.

### **Canned Fruit Mixtures**

### **Production, Supply & Distribution Table**

| PSD Table            |                 |          |          |          |            |             |
|----------------------|-----------------|----------|----------|----------|------------|-------------|
| Country              | Spain           |          |          |          |            |             |
| Commodity            | Canned Mixtures |          |          |          | (MT)(MT, N | let Weight) |
|                      | 2003 (F         | Revised) | 2004 (E  | stimate) | 2005 (F    | orecast)    |
|                      | USDA            | Post     | USDA     | Post     | USDA       | Post        |
|                      | Official        | Estimate | Official | Estimate | Official   | Estimate    |
|                      | [Old]           | [New]    | [Old]    | [New]    | [Old]      | [New]       |
| Market Year Begin    | 06/2            | 2003     | 06/2     | 2004     | 06/2       | 2005        |
| Deliv. To Processors | 0               | 18,000   | 0        | 16,000   | 0          | 17,000      |
| Beginning Stocks     | 0               | 3,604    | 0        | 7,498    | 0          | 6,958       |
| Production           | 0               | 15,175   | 0        | 13,560   | 0          | 14,500      |
| Imports              | 0               | 6,920    | 0        | 7,800    | 0          | 7,000       |
| TOTAL SUPPLY         | 0               | 25,699   | 0        | 28,858   | 0          | 28,458      |
| Exports              | 0               | 5,695    | 0        | 9,400    | 0          | 9,500       |
| Domestic Consumption | 0               | 12,506   | 0        | 12,500   | 0          | 12,500      |
| Ending Stocks        | 0               | 7,498    | 0        | 6,958    | 0          | 6,458       |
| TOTAL DISTRIBUTION   | 0               | 25,699   | 0        | 28,858   | 0          | 28,458      |

Canned fruit mixtures production data in MY 2003/04 and 2004/05 was provided by the Spanish Intervention Agency (FEGA). Data includes peach and pears used for mixing with other fruit.

We have estimated fruit deliveries to processors in MY 2003, MY 2004 and MY 2005, based on FEGA data on processed product outputs.

### Trade

#### General

**Spain: Canned Fruit Mixture Imports** 

|           | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 |
|-----------|---------|---------|---------|---------|---------|
| Total     | 3,964   | 4,572   | 6,920   | 7,800   | 7,000   |
| From U.S. | 26      | 0       | 0       | 0       | 0       |
| EU        | 3,741   | 4,336   | 6,645   | 7,030   | 6,300   |
| Other     | 198     | 236     | 275     | 770     | 700     |

**Spain: Canned Fruit Mixture Exports** 

|         | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 |
|---------|---------|---------|---------|---------|---------|
| Total   | 10,030  | 6,862   | 5,695   | 9,400   | 9,500   |
| To U.S. | 2,035   | 685     | 68      | 50      | 50      |
| EU      | 5,596   | 4,351   | 4,288   | 7,930   | 8,000   |
| Other   | 2,399   | 1,827   | 1,340   | 1,420   | 1,450   |

Source: Global Trade Atlas (GTIA) up until 2003/04. FAS Office estimate for 2004/05 based on latest GTIA data, and forecast for 2005/06. \*/ Gross canned weight converted into net weight by application of a 0.83 conversion factor.

**Trade Matrices** 

### **Import Trade Matrix**

**Country** Spain

**Commodity** Canned Mixtures

| J                 |          |             |             |
|-------------------|----------|-------------|-------------|
| Time Period       | June/May | Units:      | Metric Tons |
| Imports for:      | 2003     |             | 2004        |
| U.S.              | 0        | U.S.        | 0           |
| Others            |          | Others      |             |
| Germany           | 3,066    | Germany     | 3,620       |
| France            | 1,229    | France      | 1,150       |
| Italy             | 1,582    | Italy       | 930         |
| Portugal          | 502      | Portugal    | 760         |
| Other EU          | 266      | Other EU    | 570         |
| S. Africa         | 188      | China       | 280         |
| China             | 30       | Philippines | 230         |
|                   |          | S. Africa   | 210         |
| Total for Others  | 6,863    |             | 7,750       |
| Others not Listed | 57       |             | 50          |
| Grand Total       | 6,920    |             | 7,800       |

## **Export Trade Matrix**

**Country** Spain

**Commodity** Canned Mixtures

| Time Period       | June/May | Units:       | Metric Tons |
|-------------------|----------|--------------|-------------|
| Exports for:      | 2003     |              | 2004        |
| U.S.              | 68       | U.S.         | 50          |
| Others            |          | Others       |             |
| U.K.              | 1,376    | France       | 3,060       |
| France            | 1,086    | Netherlands  | 1,300       |
| Portugal          | 999      | Portugal     | 1,050       |
| Germany           | 190      | U.K.         | 970         |
| Italy             | 78       | Germany      | 850         |
| Denmark           | 82       | Other EU     | 700         |
| Other EU          | 477      | Algeria      | 340         |
| Algeria           | 286      | Saudi Arabia | 150         |
| Kuwait            | 131      | Kuwait       | 100         |
| Melilla           | 105      | Melilla      | 90          |
| Total for Others  | 4,810    |              | 8,610       |
| Others not Listed | 817      |              | 740         |
| Grand Total       | 5,695    |              | 9,400       |

Source: Global Trade Atlas (GTIA). All data was converted from raw into net weight by application of a 0.83 conversion factor.